

Setting Up Your Business for Success

Protect & Preserve

November 2019

YANN HARRISON



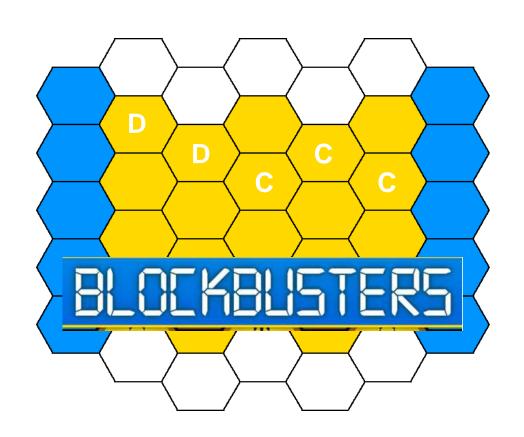
Recap, 2 D's and 3 C's please....

The 5 D's

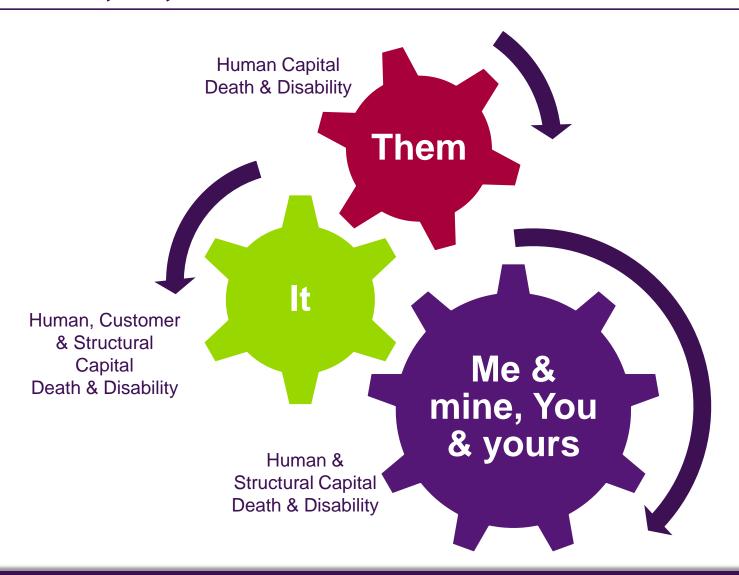
- 1. Death
- 2. Disability
- 3. Divorce
- 4. Disagreement
- Distress

The 4 C's

- Human Capital
- Customer Capital
- Structural Capital
- 4. Social Capital



Them, It, Me & mine





Them

Employer

- > Tax deductible
- > No PRSI

Employee

- > No BIK
- > No medical



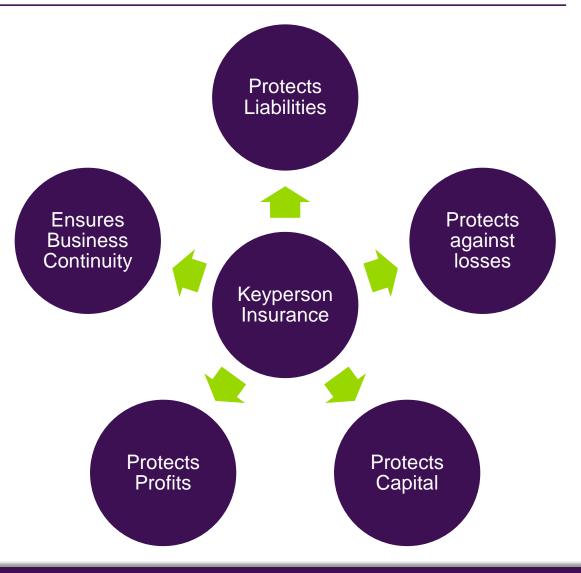
It ... Keyperson Cover

Tax deductible(?)

Taxable receipt(?)

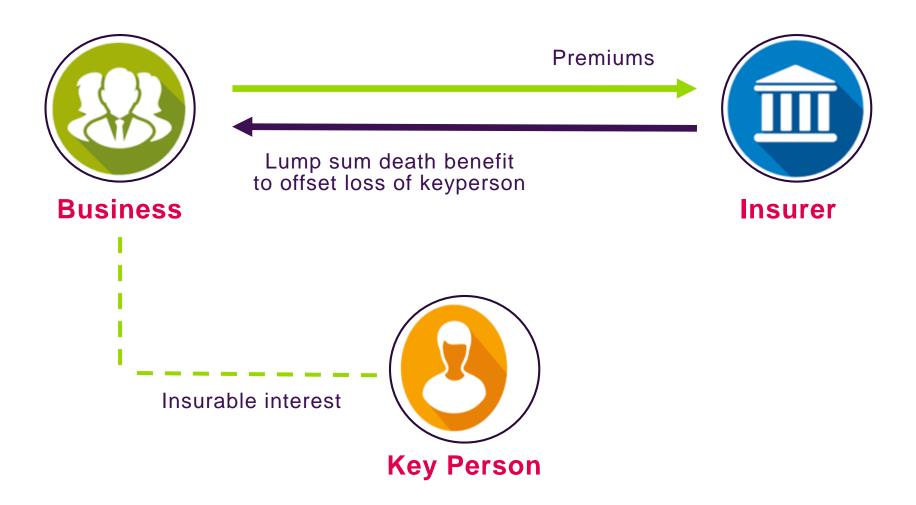
Medical

Valuation(?)



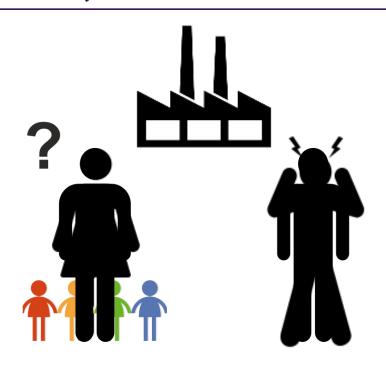


How it Works

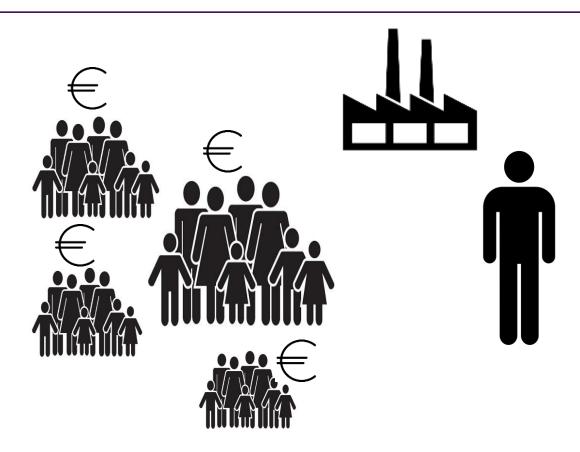




Me and Mine, You and Yours

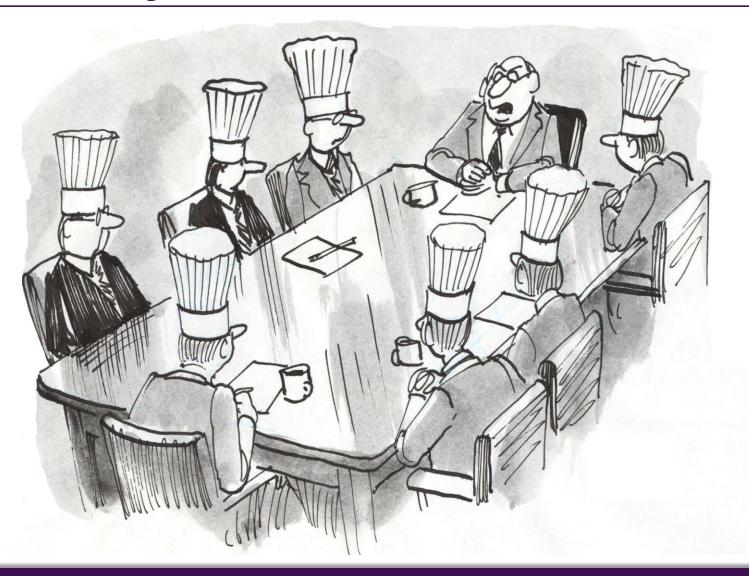


Control Dilution...





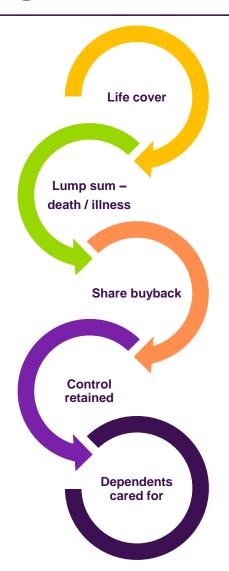
Too Many Cooks...





How it works

Corporate
Co-director
Insurance













Retirement Provision...





Preserving Value...Call to Action

- Large amounts, regularly
- Defined exit
- Small amounts, regularly
- Revenue approved gift tax shelter
- Revenue approved inheritance tax shelter
- Succession structures company, partnership, trust
- Will and Enduring Power of Attorney





Thank You

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